

Battery Energy Storage Facilities

Introduction – Forestry Commission England

Forestry Commission England is recognised and respected as an international leader in sustainable forestry. Our reputation has been built on our expertise and our ability to achieve results that benefit people's lives.

- A world leader in sustainable forest management for multiple objectives.
- We manage over 250,000 ha of land across England to internationally recognised standards.
- Our land management is adapting to climate change and contributes to its mitigation through sequestration and substitution.
- A major land manager in National Parks and Areas of Outstanding Natural Beauty – supporting our finest landscapes.
- One of the largest managers of Sites of Special Scientific Interest (SSSIs) with 99% in favourable or recovering condition.
- The most extensive and popular resource for recreation in the countryside with over 40 million visits a year.
- A significant deliverer of new greenspace around our cities and regeneration areas.
- The largest producer of timber in England.
- The largest direct means available for Government to engage in land management to deliver its objectives and demonstrate best practice.
- An estate that delivers commercial business opportunities.

The FC was the world's first State Forest Service to gain full Forestry Stewardship Council accreditation. In addition the FC are certified under ISO 14001 (Environmental Management System).

At this stage we are seeking expressions of interest for installing and operating energy storage facilities on FC England estate.

Expression of Interest

Our national estate offers potential sites for constructing compounds to house battery storage facilities with associated storage management systems working with the electricity companies. There are numerous electricity power lines crossing our land.

Process

We are running a two stage process.

1. If you are interested in tendering for the opportunity to investigate and thereafter obtain leases for siting energy storage facilities on Forestry Commission land, please complete the Application section below.
2. We will consider all registrations and where we receive more than one appropriate applicant we invite all businesses that pass the expression of interest stage to make a full tender application. If we receive only one suitable applicant we will negotiate individually with that business.

Please note we do not undertake to accept the highest priced or any offer. We reserve the right to cancel or withdraw from the process at any stage.

Questions or queries

Please contact: rory.clark@forestry.gsi.gov.uk

Expression of Interest Application

If you are interested in tendering for this business opportunity please complete the following form and return it to **Rory D R Clark MRICS, Area Land Agent, Central England Forest District, Cannock Office, Birches Valley, Rugeley, Staffordshire, WS15 2UQ** by **27th April 2016**.

Scoring: All parts will be assessed on a scored using the marking criteria given below. If you fail any part your application will not be considered further.	
Title	Agreed Marking Criteria
Part A – Organisation Details and Contact Details	Completion of this Section is mandatory and is for our information purposes only.
Part B – About Your Business	Completion of this Section is mandatory. You must provide sufficient evidence to demonstrate you are a viable business. Insufficient information will mean a Fail. If in doubt please seek advice.
Part C – What Are Your Ideas	You must complete this section with your ideas for this opportunity. Scoring in this Section is based on the evidence you provide and the more evidence provided will increase the scoring.

Expression of Interest

Scoring: All parts will be assessed on a scored using the marking criteria given below. If you fail any part your application will not be considered further.

Title	Agreed Marking Criteria
Part D - References	You must provide relevant references. The Forestry Commission reserves the right to follow-up either or both references. If no references are given the application will fail.
Part E – Financial offer	You must provide details of your financial offer. Scoring in this Section will be based on the level of your offer. The higher the offer the higher the scoring.
Part F - Declaration	Signed Declaration must be provided otherwise the application will fail.

Organisation Details

	Question	Your Answer
A1	Full name of business or sole trader	
A2	Registered office address.	
A3	Company or charity registration number if applicable.	
A4	Length of time your business has been operating.	

Contact Details – Contact details for enquiries relating to this process

A5	Name	
A6	Address, including country and postcode	
A7	Phone	
A8	Mobile	
A9	Email	

About your business

B1	If you are an existing business		
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Expression of Interest

About your business			
	what was your turnover in each of the last two financial years.	£..... for year ended --/--/--	£..... for year ended --/--/----
B2	Please provide the following set out below:		
B3	A copy of your audited accounts for the most recent two years.		
B4	Alternative means of demonstrating financial status if trading for less than a year.		
B5	At least one reference from a previous or existing landlord showing a track record of rent payments.		

What are your ideas	
C1	Please provide a full explanation of how you will establish the operation. Expand this section as fully as you can.
C2	What size electrical capacity for battery storage energy technology do you have under offer within one kilometre of Forestry Commission land?
C3	What examples to date do you have of battery energy storage developments in the UK?
C4	What schemes do you have planning consent for?
C5	What schemes do you have in operation?

Please provide us with two references		
D1	Reference 1	
	Organisation name:	
	Contact name, phone number and email	

Expression of Interest

Please provide us with two references	
	Brief description (max 150 words) showing capability in this sector.
	Reference 2
	Organisation name:
	Contact name, phone number and email
	Brief description (max 150 words) showing capability in this sector.

What is your financial offer to the Forestry Commission for this option to: A) have exclusive access to develop the storage market and B) an annual rent based on per MGW of storage capacity?	
E1	

Expression of Interest

Declaration

I declare that to the best of my knowledge the answers submitted in this Expression of Interest are correct. I understand that the information will be used in the process to assess my organisation's suitability to be invited to tender and I am signing on behalf of my organisation. I understand that the Forestry Commission may reject this Expression of Interest if I have failed to answer all relevant questions fully, or if I provide false or misleading information.

Name:

Date:

Signature:

Capacity or Title:

For and on behalf of:

Return your completed form to:

Rory D R Clark MRICS

On or before 12 noon on 27th April 2016.